KSHITIJ RAUT

MBA (OSCM) Candidate

Nationality: Indian | Available to relocate
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SUMMARY

An MBA candidate, with a BCA background and internship exposure to sales, CRM, service operations, and inventory coordination. Looking forward to applying academic knowledge and practical skills in a professional business environment.

EDUCATION

MBA in Operations and Supply Chain Management [Current CGPA: 8.07] **-Pursuing**

- Savitribai Phule Pune University (SPPU) | Expected 2027

Bachelor of Computer Applications (BCA) [Percentage: 68.50%] **-2024**

- Sant Gadge Baba Amravati University (SGBAU)

Bachelor of Arts (B.A.) – Sociology [Percentage: 60%] **-2025**

- Yashwantrao Chavan Maharashtra Open University (YCMOU)

INTERNSHIP EXPERIENCE

Agrawal Motors, Akola [*Intern* | *1 July 2026 – 30 September 2026*]

- Gained exposure to sales, marketing, customer relationship management (CRM), and dealer management.
- Observed service operations and inventory coordination processes.
- Assisted with business documentation and reporting activities.

TECHNICAL SKILLS

- Microsoft Office: MS Excel, MS Word, MS PowerPoint
- Data and Reporting: Power BI, Google Sheets, Data Analysis
- Operations and Supply Chain: Inventory Management, Supply Chain Fundamentals, Operations Coordination
- Business and Research: Market Research, Cost and Profit Analysis, SWOT Analysis
- Other: Tally

CERTIFICATIONS

All India Council for Professional Excellence | *2026*

- Advanced Excel – A Grade (71%)
- Microsoft Power BI – B Grade (68%)
- Business Communication – A Grade (72%)
- Diploma in Digital Marketing – A Grade (70%)

RESEARCH AND INNOVATION

Energy-Harnessing Bricks – Innovative Building Material

- Explored a building material concept designed to harness and store solar energy.
- Worked on material selection, prototype development, testing, and quantity estimation.
- Provisional patent application filed.

Sunglow Marigold Syrup – Product Development and Market Feasibility

- Developed a value-added functional beverage concept using marigold flowers and lutein enrichment.
- Explored the potential to reduce flower wastage and support value addition in agriculture.
- Provisional patent application filed.

Research Publication

"Development and Market Feasibility of Lutein-Enriched Marigold Syrup as a Functional Beverage"
International Journal of Research and Analytical Reviews (IJRAR) | April 2026
Paper ID: IJRAR26B2099

ACHIEVEMENTS AND RECOGNITION

- Emerging Artist recognition – INBIDZ Global Art Contest 2026.
- Award – On-the-Spot Painting, SPPU Jallosh Youth Festival 2026.

SOFT SKILLS

Communication | Teamwork | Problem-Solving | Analytical Thinking | Time Management | Adaptability

LANGUAGES

English | Marathi | Hindi | Urdu | Gujarati

Language proficiency: Speak, read, and write.